

Suitability and features of the Aegon SIPP

Introduction

Your clients may already enjoy using the Aegon range of online services to help manage their ISAs and investments. Here's good news; they can invest in a pension in a similar way using the Aegon Platform through the Aegon Self-invested Personal Pension (SIPP).

Experts behind the product

- Aegon UK, founded in 1831 as Scottish Equitable plc, became part of Aegon in 1998.
- Aegon is a global savings and investment provider serving 26 million customers in over 20 countries.
- Manages over €816 billion in assets¹ on behalf of savers and investors worldwide.
- In the UK, Aegon offers retirement, workplace savings and protection solutions to around two million customers, and employs more than 3,400 staff.

¹ Figures correct as of September 2017

What is the Aegon SIPP?

The Aegon SIPP provides access to a wide range of investments not normally available through standard pension products, such as collectives, within a tax-efficient pension wrapper. It will allow clients to build a sum of money, which can give them flexibility as they grow their savings or as they take income in retirement.

This isn't a stakeholder plan, but a stakeholder plan may meet your clients' needs as well as the Aegon SIPP and is generally available.

The Aegon SIPP offers your clients the following benefits:

- **A savings and income solution** – your clients can accumulate savings and take an income from age 55.
- **Pre-funded tax-relief** – your clients won't need to wait for tax-relief to be paid by HMRC; where applicable, we'll automatically pay any tax-relief due at the basic-rate of tax.
- **A wide range of investments** – access to growth and income-focused funds through open-architecture investments.
- **Flexi-access drawdown** – providing income for your clients in a tax-efficient savings environment with ongoing potential for growth.
- **Ability to nominate beneficiaries** – for the potential for them to decide how to take their share of any death benefit funds left on a client's death.

Product features

- Retirement saving and income solutions in one place.
- Income in a tax-efficient savings environment with ongoing potential for growth.
- Can accept all premium types – single, regular and employer contributions and transfer payments.
- Cash transfers from other pensions. Drawdown to drawdown transfers available.
- Wide range of investment funds.
- Wide range of income options.
- Continue to contribute in retirement.
- Ability to target funds for payment of pension commencement lump sum and move into drawdown or take proportionally across funds.
- Pension savings and pension drawdown all in one place – no need to change product or provider at retirement.
- Integrated SIPP – trust based personal pension with Aegon Pension Trustees Limited as trustees.
- Initial and ongoing adviser remuneration available online without the need for client signature.
- Ability to efficiently manage your pension investment proposition online.
- 2-way connectivity with back office systems.
- Retirement Income Planner enables you and your clients to plan for retirement and set goals.

Product overview

Investment funds	A range of around 4,000 investments will initially be available. We'll expand this over time to match the full investment range.
Contributions	Transfers, single contributions, regular contributions
Regular contribution collection date	Day 1 to 28
Minimum contribution amount	£1 for all transfers and contributions
Maximum contribution amount	No maximum
Contribution tax relief	Pre-funded on individual contributions up to age 75, subject to the annual allowance or money purchase annual allowance.

Income

Drawdown income frequency	Monthly, quarterly, half-yearly, yearly and ad hoc
Drawdown income payment date	9, 18 or 27 of the month. This is the day the payment will leave the product and will arrive in the client's bank account around 3 days later.

Intermediary charges

Intermediary charges will normally be paid from the client's Aegon SIPP. Regular charges payable from the client's Aegon SIPP can be directed to be taken from the cash facility with the Aegon General Investment Account (GIA) product we automatically set up when the client sets up their Aegon SIPP. If selected, all relevant regular charges are directed to the Aegon GIA product cash facility. There needs to be sufficient cash in the cash facility and/or investment in the Aegon GIA to pay charges when due. A regular direct debit can be set up to fund the cash facility to cover the charges when due.

Product charges

Set-up charge	None
Transfer in/out charge	None
Flexi-access drawdown	We'll charge £75 each year if drawdown income taken. This charge will be set up when the first payment is made, and will apply yearly after that to cover ongoing administration. If 12 months elapse with no further income being taken, we won't apply the charge for that period. The charge will become payable again if and when income drawdown is resumed. ² Where a client has more than one drawdown account, (for example, as a result of more than one drawdown-to-drawdown transfer), they'll only pay a single £75 yearly charge. We'll deduct this equally across all of the drawdown accounts from which they are withdrawing income. ²

² Product charges aren't subject to VAT

About a client's cash facility

Each product a client holds on the Aegon Platform has its own cash facility within the product. There's no requirement to hold a minimum amount of cash within a product. Each client will have more than one cash facility if they have pension savings and pension drawdown.

It's up to you and your client to make sure there's always enough money in the relevant cash facility to meet any charges when due and, if applicable, any regular drawdown income when due.

On or around the first business day of each month, or for regular income payments, approximately five business days prior to the selected payment date, we'll check for available cash in the client's relevant cash

facility. If the amount held in the cash facility is below the amount required to cover the amount due, we'll automatically sell the required amount from the client's largest available investment, or nominated investment if selected, in the product the charge is being deducted from.

If charges have been directed to the client's Aegon GIA and we sell investments to cover the charge(s) due, this may result in a Capital Gains Tax liability. Any charge not able to be paid from the client's Aegon GIA will be reverted back and deducted from their Aegon SIPP in accordance with the process detailed above.

Important - the value of investments within the Aegon SIPP can fall as well as rise, are not guaranteed and the value of a client's pension pot at retirement may be less than they have paid in.

How to contact us

Visit: cofunds.aegon.co.uk

Call: 0345 604 4001

Telephone lines are open Monday to Friday 8:30am to 5:30pm. Calls may be recorded for training and quality purposes. Calls charges will vary.

